

# New Zealand Gazette

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# ORION NEW ZEALAND LIMITED

INFORMATION FOR DISCLOSURE

PURSUANT TO SECTION 57T OF THE COMMERCE ACT 1986

## **Orion New Zealand Limited**

The following public disclosures are made by Orion New Zealand Limited ("Orion") in accordance with the Electricity Information Disclosure Requirements 2004 (the "Requirements").

The disclosures cover the period from 1 April 2006 to 31 March 2007 and provide comparatives for prior years as required by the Requirements.

## Requirement 6 - Financial statement disclosure

Authorised for issue for and on behalf of the directors:

Director

5 December 2007

Director

5 December 200

## Statement of financial performance

For the year ended 31 March	Notes	2007 \$000	2006 \$000
Operating revenues Operating expenses	2	174,269 110,752	168,654 111,098
Operating surplus before tax	3	63,517	57,556
Taxation expense	4	27,115	23,019
Net surplus after tax		36,402	34,537

# Statement of movements in equity

For the year ended 31 March	Notes	2007 \$000	2006 \$000
Equity at the start of the year	10	618,189	609,386
Net surplus		36,402	34,537
Revaluation of property, plant and equipment		184,137	-
Deferred tax liability adjustment			
Total recognised revenues and expenses for the period		220,539	34,537
Cash reinvested from/(in) other businesses		46	1,266
Distributions paid or provided to shareholders during the period - ordinary dividend		(38,000)	(27,000)
Equity at the end of the year	10	800,774	618,189

# Statement of financial position

As at 31 March	Notes	2007 \$000	2006 \$000
Current assets			
Bank		_	_
Short term deposits		_	_
Accounts receivable	5	6,572	9,219
Inventories	6	902	563
Intercompany balances	Ŭ	-	-
Total current assets		7,474	9,782
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Non-current assets			
Long term investments		630	840
Property, plant and equipment	7	921,754	729,142
Other tangible assets			_
		000 204	700 000
		922,384	729,982
Total tangible assets		929,858	739,764
Intangible assets			
Goodwill		-	_
Other intangible assets		-	-
Ç			
Total intangible assets			
Total assets		929,858	739,764
Current liabilities			
Bank overdraft		_	_
Short term borrowings		_	-
Accounts payable and accruals	8	26,568	23,895
Total current liabilities		26,568	23,895
Non-current liabilities			
Deferred tax		64,216	57,680
Borrowings		38,300	40,000
	9	102,516	97,680
Shareholders' equity	10	800,774	618,189
Total liabilities and equity		929,858	739,764

## Statement of cash flows

For the year ended 31 March	Notes	2007 \$000	2006 \$000
Cash flows from operating activities			
Cash was provided from: Cash receipts from customers Interest received		169,926 -	163,632 -
		169,926	163,632
Cash was applied to: Non-capitalised payments to suppliers and employees Income tax paid (net of refunds) Interest paid		79,804 18,122 2,245 100,171	85,717 17,296 2,931 105,944
Net cash inflow from operating activities	13	69,755	57,688
Cash flows from investing activities			
Cash was provided from: Sale of fixed assets		119	365
Cash was applied to: Purchase of property, plant and equipment Long term prepayment		30,220 -	32,319 -
		30,220	32,319
Net cash outflow from investing activities		(30,101)	(31,954)

# Statement of cash flows continued...

For the year ended 31 March	Notes	2007 \$000	2006 \$000
Cash flows from financing activities			
Cash was provided from: Proceeds of debt		<u>-</u>	<del>-</del>
Cash was applied to: Dividends paid		20 000	27.000
Repayment of debt		38,000 1,700	27,000
Repayment of debt		39,700	27,000
		39,700	27,000
Net cash outflow from financing activities		(39,700)	(27,000)
Cash flow summary and reconciliation			
Opening bank and short term investments		-	-
Inflow from operating activities		69,755	57,688
Outflow from investing activities		(30,101)	(31,954)
Outflow from financing activities		(39,700)	(27,000)
Cash reinvested in other businesses		46	1,266
Closing bank and short term investments			
Represented by:			
Cash at bank and short term investments		-	_
Bank overdraft			<del>-</del>
		-	-

#### Notes to the financial statements

#### 1. Statement of accounting policies

#### Reporting entity

Orion New Zealand Limited ("the company") is a company registered under the Companies Act 1993. The company is a reporting entity for the purposes of the Financial Reporting Act 1993.

#### Special purpose financial statements

These financial statements have been prepared for the purpose of complying with the requirements of the Electricity Information Disclosure Requirements 2004 ("the Requirements"), and should be read in conjunction with the general purpose audited financial statements for the year ended 31 March 2007. Note that the 31 March 2007 general purpose audited financial statements were prepared under New Zealand international financial reporting standards (NZ IFRS) whereas these regulatory financial statements have been prepared under New Zealand financial reporting standards (previous GAAP). Refer to note 17 for a description of the impacts of the difference in treatment.

Allocations of the costs, revenues, assets and liabilities of the company have been made in accordance with the mandatory avoidable cost allocation methodology as required by the Requirements.

This approach defines the line business as the company's core business, and makes an assessment of the costs, revenues, assets and liabilities that would be avoided by the line business if all non-core businesses were to cease operation. The costs, revenues, assets and liabilities that would be avoided are allocated to those non-core businesses. Costs, revenues, assets and liabilities that would not be avoided are allocated to the line business.

#### Measurement base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance, cash flows and financial position on an historical cost basis are followed by the company, with the exception that certain property, plant and equipment have been revalued.

#### Specific accounting policies

The following specific accounting policies that materially affect the measurement of financial performance, cash flows and financial position are applied:

- (a) Capital contributions

  Capital contributions that are
  - Capital contributions that are refundable to customers are treated as current liabilities until refunded. Non-refundable contributions are credited to income when received.
- (b) Distinction between capital and revenue expenditure Capital expenditure is defined as all expenditure incurred in the creation of a new asset and any expenditure that results in a significant restoration or increased service potential for existing assets. Constructed assets are included in property, plant and equipment as each becomes operational and available for use. Revenue expenditure is defined as expenditure that is incurred in the maintenance and operation of the property, plant and equipment of the company.
- (c) Accounts receivable
  - Accounts receivable are valued at their expected realisable value. All known bad debts are written off during the financial year.
- (d) Inventories
  - Stocks and inventories are valued at the lower of cost (FIFO or weighted average) and net realisable value, with additional allowances for obsolescence where necessary. Chargeable work in progress includes direct materials and labour and an allocation of overheads that directly relate to the contract.

#### (e) Depreciation

Depreciation is provided on property, plant and equipment using the straight line method at rates which amortise the cost or valuation less estimated residual value over their useful lives.

The main bases are periods not exceeding:

Electricity distribution system	60 years
Building structures	70 years
Building services	30 years
Building fitout	15 years
Cars and vans	5 years
Trucks	7 years
Plant and equipment	10 years
Computer equipment and software	3 years

The depreciation methods and useful lives of property, plant and equipment are reviewed annually to ensure that they remain appropriate.

#### (f) Property, plant and equipment

The company's property, plant and equipment is revalued on a cyclic basis at least once every three years by independent valuers to fair value. Any subsequent additions are initially recorded at cost until the next revaluation.

#### (g) Income tax

The income tax expense charged to the statement of financial performance includes both the current year's provision and the income tax effect of timing differences calculated using the liability method.

Tax effect accounting is applied on a comprehensive basis to all timing differences. A debit balance in the deferred tax account, arising from timing differences or income tax benefits from income tax losses, is only recognised if there is virtual certainty of realisation.

#### (h) Employee entitlements

Provision is made in respect of the company's liability for annual and long service leave. The annual leave liability has been calculated on an actual entitlement basis at current rates of pay. The long service leave liability has been assessed on an actuarial basis.

#### (i) Derivative financial instruments

The company may enter into swaps, forward rate agreements and options transactions. Such transactions are undertaken within board approved policies and limits for the primary purpose of reducing exposure to fluctuations in interest rates and foreign exchange rates. While these financial instruments are subject to the risk that market rates may change subsequent to the acquisition of the financial instrument, such changes would generally be offset by opposite effects on the items being hedged. For the agreements, the differential to be paid or received is accrued as rates change and is recognised over the life of the agreements.

The company does not engage in speculative transactions or hold derivative financial instruments for trading purposes.

#### Changes in accounting policies

There have been no changes in accounting policies in the 2007 year. The company's accounting policies have been applied on bases consistent with those used in previous years.

		2007 \$000	2006 \$000
2.	Operating revenues		
	A summary of operating revenue is as follows:		
	AC rental rebates	5,700	7,181
	Bad debts recovered	17	12
	Capital contributions	2,425	5,079
	Changes in bad debt provisions	-	-
	Donated/subsidised assets	4,496	4,263
	Dividends	-	-
	Interest	-	-
	Line revenue	160,664	151,266
	Profit on sale of equipment	37	161
	Other	930	692
		174,269	168,654
3.	Operating surplus before tax  Operating surplus before tax includes the following		
	operating expenditure:		
	Payment for transmission charges (prior to loss rental rebates)	41,749	40,218
	AC loss-rental rebates (distribution to retailers) expense	5,700	7,181
	Transfer payments to the "other" business for:		
	- asset maintenance	9,964	6,818
	<ul> <li>consumer disconnection/reconnection services</li> </ul>	-	-
	- meter data	-	-
	<ul> <li>consumer-based load control services</li> </ul>	-	-
	<ul> <li>royalty and patent expenses</li> </ul>	-	-
	- avoided transmission charges on account of own		
	generation - other goods and services not listed	-	-
	- Other goods and services not listed		
	Total	9,964	6,818

	2007 \$000	2006 \$000
Expense to entities that are not related parties for:		
- asset maintenance	6,139	6,566
- consumer disconnection/reconnection services	-	-
- meter data	-	3
<ul> <li>consumer-based load control services</li> </ul>	-	-
<ul> <li>royalty and patent expenses</li> </ul>		
Total	6,139	6,569
Employee salaries, wages and redundancies	10,265	9,639
Consumer billing and information system expense	553	453
Depreciation on:		
- buildings	155	158
- distribution system	23,596	22,926
- other	1,422	1,329
Total	25,173	24,413
Amortisation of:		
- goodwill	-	-
- other intangibles		
Total	-	-
Corporate and administration	1,652	1,318
Human resource expenses	813	841
Leasing and rental	65	64
Loss on disposal of equipment	4	5
Asset write-offs	982	1,198
Marketing/advertising	43	20
Merger and acquisition expenses	-	-
Takeover defence expenses	-	-
Research and development expenses	-	-
Consultancy and legal expenses	854	1,222
Donations	60	51
Directors fees	297	250
Auditors fees:		
- audit fees paid to principal auditors	129	129
<ul> <li>audit fees paid to to other auditors</li> </ul>	-	-
<ul> <li>fees paid for other services provided by principal and other auditors</li> </ul>	85	12
Total	214	141

4.

	2007 \$000	2006 \$000
Cost of offering credit:		
- bad debts written off	45	60
- increase in estimated doubtful debts		12
Total	45	72
Local authority rates expense Rebates to consumers due to ownership interest	1,638	1,653
Subvention payments	1,745	5,213
Unusual expenses	· -	, -
Other expenditure not listed	552	828
Total operating expenditure	108,507	108,167
	******	
Operating surplus before interest and	05 700	00.407
income tax	65,762	60,487
Interest expense		
<ul><li>interest expense on borrowings</li><li>financing charges related to</li></ul>	2,186	2,931
finance leases	59	-
- other interest expense		
Total	2,245	2,931
Operating surplus before income tax	63,517	57,556
Taxation expense		
The taxation provisions are subject to Inland Revenue Department assessment.		
Surplus before taxation	63,517	57,556
Prima facie taxation at 33%	20,961	18,993
Taxation effect of :		
Deferred tax adjustment	1,954	54
Permanent differences	4,164	3,978
Under/(over) provisions in prior years	36	(6)
Taxation as per statement of financial performance	27,115	23,019

		2007 \$000	2006 \$000
	Comprising:		
	Current tax	20,579	17,076
	Deferred tax	6,536	5,943
		27,115	23,019
	Deferred tax liability		
	Opening balance	57,680	51,737
	Current year movement expensed	6,536	5,943
	Closing balance	64,216	57,680
5.	Accounts receivable		
	A summary of accounts receivable is as follows:		
	Trade receivables	3,366	3,506
	Tax receivable	2,565	5,022
	Prepayments Interest receivable	766 -	816 -
		6,697	9,344
	Provision for doubtful debts	(125)	(125)
		6,572	9,219
6.	Inventories		
	A summary of inventories is as follows:		
	Chargeable WIP	33	103
	Maintenance items	869	460
		902	563

7.

	2007 \$000	2006 \$000
Property, plant and equipment		
System fixed assets (at valuation)	854,229	654,123
System fixed assets (at cost)	711	66,345
Work in progress	10,641	9,189
Accumulated depreciation	(92)	(45,297)
	865,489	684,360
Land and buildings (at valuation)	52,293	40,326
Land and buildings (at cost)	-	1,140
Work in progress	10	3
Accumulated depreciation		(308)
	52,303	41,161
Consumer billing and information systems (at valuation)	342	358
Consumer billing and information systems (at cost)	4,811	3,966
Work in progress	-	-
Accumulated depreciation	(3,803)	(3,058)
	1,350	1,266
Office equipment (at valuation)	422	422
Office equipment (at cost)	819	681
Accumulated depreciation	(809)	(702)
	432	401
Motor vehicles and plant (at valuation)	166	214
Motor vehicles and plant (at cost)	2,654	2,293
Accumulated depreciation	(1,234)	(1,099)
	1,586	1,408
Other (at valuation)	289	289
Other (at cost)	1,005	826
Work in progress	-	-
Accumulated depreciation	(700)	(569)
	594	546
Total property, plant and equipment	921,754	729,142

	2007 \$000	2006 \$000
Totals for all asset classes	****	•
At valuation	907,741	695,732
At cost	10,000	75,251
Work in progress	10,651	9,192
Accumulated depreciation	(6,638)	(51,033)
Carrying value	921,754	729,142

System fixed assets includes substation buildings of \$61,707,000 (2006: \$30,761,000). Land and buildings includes network land prior to optimisation of \$36,024,000 (2006: \$29,547,000).

The value of system fixed assets at book value used in the calculation of Requirement 14 performance measures comprises:

System fixed assets	865,489	684,360
Less capital work in progress	(10,641)	(9,189)
Plus network land (optimised value)	32,654	26,619
	887,502	701,790

#### Revaluation

The electricity distribution network and substation buildings were revalued on an optimised depreciated replacement cost basis by independent valuers PricewaterhouseCoopers as at 31 March 2007.

All the company's land and other buildings were revalued to fair value at 31 March 2007 by independent valuers CB Richard Ellis Limited.

An impairment review of all other plant and equipment was undertaken as at 31 March 2003 by independent valuers Ernst & Young Corporate Finance Limited, who determined that as no significant impairment existed, these assets could be carried at their existing carrying values. Assets in this category were last revalued at 31 March 2000.

Depreciation has been applied to the assets for the year ended 31 March 2007 in accordance with the company's accounting policies.

#### 8. Accounts payable and accruals

A summary of accounts payable and accruals is as follows:

Intercompany subvention payment	1,745	5,213
Trade creditors	8,202	8,494
Accruals	14,430	8,238
Employee entitlements	1,969	1,805
Dividends payable	-	-
Income tax payable	-	-
Provisions	222	145
	26,568	23,895

	2007 \$000	2006 \$000
Details of the provision follows:		
Long service leave		
Opening balance	145	132
Additional provision made	313	53
Amount utilised	(236)	(40)
Closing balance	222	145

The provision for long service leave relates to an actuarial assessment of entitlements that may become due to employees in the future. The provision is affected by a number of estimates, including the expected length of service of employees and the timing of benefits being taken. Most of the liability is expected to be discharged over the next 5 years.

#### 9. Non-current liabilities

Non-current liabilities are as follows:

Payables and accruals	-	-
Borrowings	38,300	40,000
Deferred tax (see Note 4)	64,216	57,680
Other	<del>-</del>	<del>-</del>
	102,516	97,680
Borrowings		
A summary of interest bearing debt is as follows:		
Current (NZD)	-	-
> 2 years (NZD)	38,300	40,000
	38,300	40,000

All borrowings are unsecured against the company, however a deed of negative pledge and guarantee requires the company to comply with certain covenants.

Interest rates for the borrowings are floating based on bank bill rates plus a margin. At 31 March 2007 this rate was 7.93% (2006 7.47%). The company has entered into derivative contracts to hedge its exposure to interest rate fluctuations (refer Note 12).

10.

	2007 \$000	2006 \$000
Equity		
Equity comprises:		
Share capital	120,000	120,000
Retained earnings	65,613	67,165
Revaluation reserve (see Note 11)	615,161	431,024
Total shareholders' equity	800,774	618,189
Minority interests		-
Total equity	800,774	618,189
Capital notes	_	
Total capital funds	800,774	618,189

The 80 million (\$1.50) ordinary shares were issued in April 1993 pursuant to the approved establishment plan and sale and purchase agreement. The shares are fully paid up.

#### 11. Revaluation reserve

Opening balance	431,024	431,832
Revaluation of electricity distribution network, land & buildings	184,137	-
Disposal of revalued assets	-	(808)
Deferred tax liability adjustment		
	615,161	431,024
The revaluation reserve is comprised as follows:		
Land and buildings	86,394	44,837
Distribution system	528,767	386,187
	615,161	431,024

#### 12. Financial instruments

The estimated fair values of the company's financial instruments are as follows:

	Carrying amount 2007 \$000	Fair value 2007 \$000	Carrying amount 2006 \$000	Fair value 2006 \$000
Cash and short term investments	-	-	_	_
Borrowings	38,300	38,300	40,000	40,000
Interest rate swap asset	-	430	-	124

The company anticipates that long term borrowings will be held to maturity.

The following methods and assumptions are used to estimate the fair value of each class of financial instrument:

The carrying amounts of cash, short term investments, bank overdraft and short term debt are equivalent to their fair value.

The fair value of long term borrowings is estimated based on current market interest rates available to the company for debt of similar maturities.

The fair value of interest rate swaps is estimated based on quoted market prices of those instruments.

#### Off-balance sheet risk

	2007 \$000	2006 \$000
Interest rate swaps (NZD)	26,000	55,000

#### Interest rate risk

Interest rate risk is the risk that the value of the company's assets and liabilities will fluctuate due to changes in market interest rates.

The company has interest bearing debt which is subject to interest rate variations in the market.

Interest rate swaps are employed to manage interest rate exposure on long term borrowings.

Contracts have been entered into with various counterparties having such credit ratings and in accordance with such dollar limits as set by the board of directors. The company does not require collateral or other security to support financial instruments with credit risk. While the company may be subject to credit losses up to the notional principal or contract amounts in the event of non performance by its counterparties, it does not expect such losses to occur.

For interest rate swaps the cash requirements are limited to interest payable or receivable which is a net receivable amount of \$7,791 as at 31 March 2007 (\$32,699 receivable in 2006).

13.

	2007 \$000	2006 \$000
Reconciliation of net surplus after taxation with net cash flow from operating activities		
Net surplus after tax	36,402	34,537
Non cash items:		
Depreciation	25,173	24,413
Deferred tax	6,536	5,943
Asset write offs	982	1,198
Subsidised assets	(4,496)	(4,263)
Other	210	210
Movements in other working capital items:		
(Increase)/decrease in accounts receivable	190	(598)
(Increase)/decrease in interest receivable	-	-
(Increase)/decrease in inventories	(339)	217
Increase/(decrease) in accounts payable	2,673	(3,593)
Increase/(decrease) in interest payable	-	-
(Increase)/decrease in tax asset	2,457	(220)
Items classified as an investing activity:		
Net profit on sale of property, plant and equipment	(33)	(156)
Net cash inflow from operating activities	69,755	57,688

#### 14. Contingent assets and liabilities

The company is a participating employer in the National Provident Fund's Defined Benefit Plan Contributors Scheme (the scheme) which is a multi-employer defined benefit scheme. If the other participating employers ceased to participate in the scheme, the company could be responsible for the entire deficit of the scheme. Similarly, if a number of employers ceased to participate in the scheme, the company could be responsible for an increased share of the deficit. The company estimates that during the next financial year the company's contribution to the scheme will be approximately \$69,000 (2006 \$120,000).

The Fund has advised that insufficient information is available to use defined benefit accounting as it is not possible to determine, from the terms of the scheme, the extent to which the deficit will affect future contributions by employers, as there is no prescribed basis for allocation.

As at 31 March 2006, the scheme had an estimated past service surplus of \$16.5 million (5% of the estimated liabilities). This amount is exclusive of specified superannuation contribution withholding tax. This surplus was calculated by the actuary to the scheme using a discount rate equal to the expected return on the assets, but otherwise the assumptions and methodology were consistent with the requirements of NZ IAS 19. The actuary to the scheme has recommended the employer contribution continues at 2.0 times contributors' contributions at present. The 2.0 times is inclusive of specified superannuation contribution withholding tax. The equivalent information as at 31 March 2007 is not available at the date of preparation of these financial statements.

Other than the above, the group had no material or significant contingent liabilities or contingent assets as at 31 March 2007 or 31 March 2006.

#### 15. Commitments

At balance date, capital commitments were as follows:

Distribution system Other	10,831	6,343
	10,831	6,343
At balance date, lease commitments were as follows:		
2008	57	52
2009	53	52
2010	53	52
2011	53	52
2012 and beyond	530	520

Capital commitments of \$2.1m are uncertain as to timing (2006 \$1.8m). Other capital commitments are expected to be met in the next financial year.

Lease commitments that extend beyond 2012 have been assessed for a maximum period of 10 years.

#### 16. Related parties

#### Transactions with owners and directors

The company has been 100% owned by Orion Group Limited (the Holding Company) since 23 October 1998.

Christchurch City Holdings Limited (CCHL) is an 89.275% shareholder in the holding company. CCHL is 100% owned by the Christchurch City Council (CCC).

Selwyn Investment Holdings Limited (SIHL) is a 10.725% shareholder in the holding company. SIHL is 100% owned by the Selwyn District Council (SDC).

The company undertakes many transactions with the shareholders and their related parties, all of which are carried out on a commercial and arms length basis.

During the year no material transactions, other than the payment of dividends, were entered into with such parties.

During the year no material transactions were entered into with any of the directors.

	2007 \$000	2006 \$000
A summary of the related party transactions with the CCC and SDC is as follows:		
Transactions with owners during the year		
Purchases from CCC, SDC and their subsidiaries Revenues from CCC, SDC and their subsidiaries	1,798 2,021	1,974 2,426
Dividend payments to CCHL Dividend payments to SIHL	33,924 4,076	24,104 2,896
Accounts payable to CCC, SDS and their subsidiaries as at 31 March	46	51
Accounts receivable from CCC, SDC and their subsidiaries as at 31 March	56	192

#### Transactions with "other" businesses

For the purposes of Requirement 8, transactions taking place between the line business and "other" businesses must be identified.

The company had considerable numbers of transactions with its wholly-owned contracting subsidiary, Connetics Limited, during the years ended 31 March 2007 and 2006.

A description of the intercompany transactions, revenue amounts and balances at 31 March 2007 and 2006 follows. Note that estimated data has had to be used in the determination and apportionment of costs for Connetics into the required categories.

Connetics has provided construction and maintenance services to the line business for the period 1 April 2006 to 31 March 2007, and for a number of prior years.

These services follow the awarding of a contract based on a contested lowest-price conforming tender. In virtually every case multiple parties were invited to tender for such work. In the case of emergency maintenance, a contract comprising a negotiated schedule of rates has been agreed. A contract has also been negotiated for the management of system spares.

Contract variations and adjustments have been negotiated between the parties. No debts have been written off or forgiven during the year. Amounts are due the 20<sup>th</sup> of the month following date of invoice.

	2007 \$000	2006 \$000
Services provided by Connetics:		
Asset maintenance - asset storage	258	221
<ul><li>emergency work</li><li>other asset maintenance</li></ul>	3,243 6,463	2,465 4,132
	9,964	6,818
Asset construction	4.045	000
<ul><li>subtransmission assets</li><li>zone substations</li></ul>	1,345 3,455	833 54
- distribution lines and cables	1,775	2,886
- medium voltage switchgear	1,574	2,255
- distribution transformers	2	75
- distribution substations	340	54
- low voltage lines and cables	484	4,831
- other system fixed assets	996	493
	9,971	11,481
Other services provided to line business		
- meter data	_	_
- consumer-based load control	_	_
- disconnection/reconnection services	_	_
- avoided transmission charges	_	_
- other goods and services	-	-
	19,935	18,299
Balance outstanding at 31 March	2,393	2,846
The company has provided directors and some specialised administrative support to Connetics. These have been charged on a commercial arms-length basis.		
No debts have been written off or forgiven during the year. Amounts were due the 20 <sup>th</sup> of the month following date of invoice.		
Payments received from Connetics for services	166	103
Balance outstanding at 31 March	10	16
The company has also made subvention payments to 100%-owned subsidiaries in order to utilise the tax losses of the following companies:		
Orion New Zealand Ventures Limited	44	337
Orion (Whisper Tech) Limited	1,701	4,876
	1,745	5,213

These amounts were paid by the company to those subsidiaries by 31 March each year.

#### 17. Adjustments for NZ IFRS

As outlined in note 1, the company's audited general purpose financial statements for the year ended 31 March 2007 were prepared under NZ IFRS, whereas these regulatory financial statements have been prepared under previous GAAP. The use of previous GAAP is permitted by the Requirements, and postpones the considerable amount of additional work which would be required to convert and reconcile previously disclosed prior year comparative information under previous GAAP to NZ IFRS.

A summary of the key changes made to convert from NZ IFRS to previous GAAP for the purpose of these regulatory financial statements follows.

Note that the comparative disclosures for the year ended 31 March 2006 in these regulatory financial statements are identical to those disclosed last year and were prepared on a consistent basis with the company's audited general purpose financial statements for the year ended 31 March 2006.

If the reported net surplus after tax for the year ended 31 March 2007 was restated in these regulatory financial statements so as to comply with NZ IFRS, the net surplus would be as follows:

	\$million
Net surplus after tax for the year ended 31 March 2007 as reported in these regulatory financial statements	36.4
Add upwards revaluation of investment property not recognised in these regulatory financial statements	0.1
Add a difference in the treatment of deferred tax. A \$0.1m deferred tax benefit was recognised under NZ IFRS in the year ended 31 March 2007, whereas a \$6.5m deferred tax expense is recognised under previous GAAP in these regulatory financial statements	6.6
Add interest rate swap valuation movements recognised under NZ IFRS but not recognised in these regulatory financial statements under previous GAAP	0.3
Deduct downwards revaluations of property, plant and equipment assets not permitted to be offset within asset classes under NZ IFRS, such write-down expenses not recognised in these regulatory financial statements	(0.4)
Net surplus after tax for 2007 if the company had adopted NZ IFRS for these regulatory financial statements	43.0

If the reported statement of financial position as at 31 March 2007 in these regulatory financial statements was restated so as to comply with NZ IFRS, key changes to these regulatory financial statements would be as follows:

Deferred tax – the company's deferred tax liability at 31 March 2007 would be approximately \$212m, \$148m greater than as reported, with equity correspondingly \$148m lower.

Revaluation reserve – as the company's revaluation reserve would be set to zero on NZ IFRS adoption, the revaluation reserve as at 31 March 2007 would stand at approximately \$125m, \$490m lower; with other ordinary equity correspondingly \$490m higher.

A variety of other, relatively minor adjustments would also be required to the statement of financial position, principally reclassifications between categories of assets.

For a more detailed description, refer to note 43 of the company's general purpose audited financial statements for the year ended 31 March 2007.

#### 18. Significant events after balance date

There were no significant events between the preparation and authorisation of these accounts on 5 December 2007.

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## **Requirement 14**

(b)

## Disclosure of financial and efficiency performance measures

#### Performance measures as defined by the Electricity Information Disclosure Requirements 2004

#### Financial performance measures

Indirect line costs per electricity customer:

	2007 %	2006 %	2005 %	2004 %	
(a) Return on funds	11.77	11.60	10.48	11.60	
(b) Return on equity	8.08	8.13	6.89	7.98	
(c) Return on investment (ROI)	7.02	7.25	6.20	34.08	
Refer to Orion's Requirement 15 Disclosure for the derivation of these measures.					
The 2004 ROI includes the impact of a revaluation in accordance with the ODV Handbook as at 31 March 2004. Excluding the impact of revaluations, ROIs were as follows:					
	7.02	7.25	6.20	7.99	
Efficiency performance measures					
	\$	\$	\$	\$	
(a) Direct line costs per kilometre:	1,485	1,317	1,184	1,198	

66

66

# **Requirement 15**

## Derivation of financial performance measures from financial statements

Derivation Table	Input and Calculations		R	OF		ROE		ROI
Operating surplus before interest and income tax from financial statements	65,762							.,,_,
Operating surplus before interest and income tax adjusted pursuant								
to req 18 (OSBIIT) Interest on cash, bank balances, and short-term investments (ISTI)	65,762							
OSBIIT minus ISTI	65,762	1		65,762				65,76
Net surplus after tax from financial statements	36,402			,				
Net surplus after tax adjusted pursuant to req 18 (NSAT)	36,402	n				36,402	ļ	
Amortisation of goodwill and other intangibles	o	g	add	0	add	0	add	
Subvention payment	1,745	s	add	1,745	add	1,745	add	1,74
Depreciation of SFA at BV (x)	23,596							
Depreciation of SFA at ODV (y)	20,698							
ODV depreciation adjustment	2,898	d	add	2,898	add	2,898	add	2,89
Subvention payment tax adjustment	576	s*t			deduct	576	deduct	57
Interest tax shield	741	q					deduct	74
Revaluations	o	r					add	
Income tax	27,115	р					deduct	27,11
Numerator				70,405		40,469		41,97
		l	OSBIIT <sup>AD.</sup>	J=a+g+s	NSATADJ	= n + g + s -	OSBIIT <sup>AE</sup>	<sup>ou</sup> = a + g - q
			+	⊦ d	s*	t + d	r+s	+ d - p - s*t
Fixed assets at end of PFY (FA <sub>0</sub> )	729,142							
Fixed assets at end of CFY (FA 1)	921,754							
Adjusted net working capital at end of PFY (ANWC <sub>0</sub> )	-14,044							
Adjusted net working capital at end of CFY (ANWC 1)	-18,039							
Average total funds employed (ATFE)*	809,407	С		809,407				809,40
Total equity at end of PFY (TE <sub>0</sub> )	618,189							
Total equity at end of CFY (TE <sub>1</sub> )	800,774							
Average total equity*	709,482	k				709,482		
WUC at end of PFY (WUC <sub>0</sub> )	9,189							
WUC at end of CFY (WUC 1)	10,641							
Average total works under construction*	9,915	е	deduct	9,915	deduct	9,915	deduct	9,91
Revaluations	0	_						
Half of revaluations	٥	1					deduct	
	_	1/2		:			deduct	
Intangible assets at end of PFY (IA <sub>0</sub> )	0							
Intangible assets at end of CFY (IA 1)	0							
Average total intangible assets*	0	m			deduct	0		
Subvention payment at end of PFY (S <sub>0</sub> )	5,213							
Subvention payment at end of CFY (S <sub>1</sub> )	1,745							
Subvention payment tax adjustment at end of PFY	1,720							
Subvention payment tax adjustment at end of CFY	576				!			
Average subvention payment & related tax adjustment	2,331	v			add	2,331		
SFA at end of PFY at bv (SFA bv0) - incl land	701,790							
SFA at end of CFY at by (SFA by1) - incl land	887,502							
Average value of SFA at book value*	794,646	f	deduct	794,646	deduct	794,646	deduct	794,64
SFA at year beginning at ODV (SFA <sub>odv0</sub> ) - incl land	591,415							
SFA at end of CFY at ODV (SFA odyr) - incl land	595,121							
Average value of SFA at ODV*	593,268	h	add	593,268	add	593,268	add	593,26
Denominator				598,114		500,520		598,114
			ATECAD!			= k - e - m +	ATFE <sup>ADJ</sup>	= c - e - ½r -
Financial Performance Measure:			AIFE =	c-e-f+h	V -	f + h		+ h
i manciari eriormance measure.				11.771		8.085		7.018
				OSBIIT ADJ	ROE =	NSAT <sup>ADJ</sup>	ROI =	OSBIIT ADJ
			/ATFE <sup>/</sup>	<sup>ADJ</sup> x 100	/ATE <sup>A</sup>	<sup>DJ</sup> x 100	/ATFI	E <sup>ADJ</sup> x 100

# Requirement 16

# **ODV Reconciliation Report**

Year ending	2007 \$000	2006 \$000	2005 \$000	2004 \$000
System fixed assets at ODV - end of previous year	591,415	585,429	580,224	453,382
Add system fixed assets acquired during the year at ODV	25,247	27,205	27,659	26,292
Less system fixed assets disposed of during the year at ODV	(843)	(1,107)	(2,885)	(750)
Less depreciation on system fixed assets at ODV	(20,698)	(20,112)	(19,569)	(19,195)
Add revaluations of system fixed assets	-	-	-	120,495
Equals system fixed assets at ODV - end of the financial year	595,121	591,415	585,429	580,224

Requirement 20 Disclosure of energy delivery efficiency performance measures and statistics

			2007 %	2006 %	2005 %	2004 %
1	(a)	Load factor	59.6	62.5	63.2	62.4
	(b)	Loss ratio	4.9	4.9	4.9	4.9
	(c)	Capacity utilisation	38.1	36.8	36.3	36.1
2	(a)	Sum of overhead and underground line circuit lengths:				
			2007 km	2006 km	2005 km	2004 km
		66kV 33kV 11kV 230/400V 230V outside lighting Communications	182 347 5,358 4,495 2,771 1,035	183 344 5,295 4,174 2,701 1,051	170 343 5,260 3,856 2,632 1,043	160 343 5,172 3,733 2,589 1,031
		-	14,188	13,748	13,304	13,028
	(b)	Overhead line circuit lengths:				
		66kV 33kV 11kV 230/400V 230V outside lighting	120 319 3,255 2,098 968	120 319 3,230 1,840 974	107 318 3,251 1,747 982 6,405	97 322 3,206 1,697 990
	(c)	Underground line (cable) circuit lengths:				
		66kV 33kV 11kV 230/400V 230V outside lighting Communications	62 28 2,103 2,397 1,803 1,035	63 25 2,065 2,334 1,727 1,051	63 25 2,009 2,109 1,650 1,043	63 22 1,965 2,035 1,599 1,031
			.,	.,	2,000	

		2007	2006	2005	2004
(d)	Transformer capacity at year end (kVA):	1,649,879	1,615,178	1,588,904	1,559,062
(e)	Maximum demand (kW):	630,028	594,710	577,366	563,124
(f)	Total electricity entering the system (before losses) in kWh:	3,286,554,245	3,258,046,996	3,193,972,436	3,080,304,668
(g)	Electricity conveyed on behalf of retailers/generators (kWh): Retailer A Retailer B Retailer C Retailer D Retailer E Retailer F Retailer G Retailer H Retailer I  Note that retailer ID's are not necessarily the same in each year.	1,970,556,756 841,866,790 186,688,678 76,018,511 49,889,369	1,944,307,455 814,895,651 206,362,467 73,358,978 58,989,435	1,933,925,621 778,615,188 189,333,405 70,956,925 64,157,551	1,933,013,267 723,972,083 184,783,647 57,443,370 29,695,326
(h)	Total number of consumers	183,200	180,541	177,718	174,450

Note: 1. No adjustment has been able to be made for the impact of changes in the level of unbilled units. This may affect disclosures 1(b) and 2(g) above.

## **Requirement 21**

## Disclosure of reliability performance measures

1 Total number of interruptions:

Network or generation owner	Interruption class	Classification of interruptions	2007	2006	2005	2004
Orion	В	Planned shutdowns	319	288	316	241
	С	Unplanned cuts	520	499	462	403
Transpower	Α	Planned shutdowns	1	-	2	4
	D	Unplanned cuts	14	5	5	8
		_	854	792	785	656

Interruption classes E, F and G do not apply to the company and consequently results are all zero.

#### 2 &

#### 3 Interruption targets:

Network or generation owner	Interruption class	Classification of interruptions	2008	Average 2008 - 2012
Orion	В	Planned shutdowns	385	385
	С	Unplanned cuts	555	555

4 Proportion of 2006's Class C interruptions not restored within:

(a)	3 hours	38%
(b)	24 hours	11%

5(a) Faults per 100 circuit-km of electric line:

	2007	2006	2005	2004
66kV	0.5	2.2	1.2	0.0
33kV	3.2	2.9	3.8	2.0
11kV	9.4	9.2	8.5	7.7
All	8.7	8.6	8.0	7.1

(b) &

<sup>(</sup>c) Target number of faults per 100 circuit-km of electric line:

	2008	Average 2008 - 2012
66kV	2	2
33kV	4	4
11kV	12	12
All	11	11

6 Faults per 100 circuit-km of underground electric line:

		2007	2006	2005	2004
	66kV	-	1.6	1.6	0.0
	33kV	3.6	4.0	4.0	4.5
	11kV	2.4	2.8	3.1	3.3
	All	2.4	2.7	3.1	3.2
7	Faults per 100 circuit-km of ove	rhead electric line:			
	66kV	0.8	2.5	1.0	0
	33kV	3.1	2.8	3.8	1.9
	11kV	13.8	13.3	11.8	10.3
	All	12.5	12.0	10.8	9.3

#### Note:

A major snowstorm hit the South Island on 12 June 2006, severely interrupting electricity supply to customers. The following measures exclude the impact of the snowstorm. No single extreme events occurred in the previous three financial years (2004, 2005 and 2006) which had such a significant impact on the company's reliability performance in those years.

SAIDI, SAIFI AND CAIDI by interruption class and in total for the 2007, **excluding the June 2006 snowstorm** is as follows:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	(minutes per connected consumer)	(interruptions per connected consumer)	(minutes per consumer interrupted)
Orion	В	Planned shutdowns	8.8	0.03	274
	С	Unplanned cuts	36.6	0.58	64
			45.4	0.61	75
Transpower	Α	Planned shutdowns	0.2	0.00	282
	D	Unplanned cuts	4.2	0.04	100
			4.4	0.04	103
			49.8	0.65	77

8, 11, 12, 15,

16, 19 SAIDI, SAIFI and CAIDI by interruption class and in total (including the June 2006 snowstorm) for **2007**:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	(minutes per connected consumer)	(interruptions per connected consumer)	(minutes per consumer interrupted)
Orion	В	Planned shutdowns	8.8	0.03	278
	С	Unplanned cuts	141.3	0.65	219
			150.1	0.68	222
Transpower	Α	Planned shutdowns	0.2	-	
	D	Unplanned cuts	4.2	0.04	101
			4.4	0.04	103
			154.5	0.72	2.5

<sup>8, 11,</sup> 

<sup>12, 15,</sup> 16, 19 SAIDI, SAIFI and CAIDI by interruption class and in total for **2006**:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	(minutes per connected consumer)	(interruptions per connected consumer)	(minutes per consumer interrupted)
Orion	В	Planned shutdowns	6.0	0.02	238
	С	Unplanned cuts	53.3	0.72	75
			59.3	0.74	80
Transpower	Α	Planned shutdowns	0.0	0.00	0
	D	Unplanned cuts	4.7	0.22	21
			4.7	0.22	21
			64.0	0.96	67

8, 11, 12, 15, 16, 19 SAIDI, SAIFI and CAIDI by interruption class and in total for **2005**:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	(minutes per connected consumer)	(interruptions per connected consumer)	(minutes per consumer interrupted)
Orion	В	Planned shutdowns	7.7	0.03	286
	С	Unplanned cuts	44.0	0.71	62
			51.7	0.74	70
Transpower	Α	Planned shutdowns	0.2	0.00	195
	D	Unplanned cuts	1.0	0.02	46
			1.2	0.02	55
			52.9	0.76	70

8, 11, 12, 15,

16, 19 SAIDI, SAIFI and CAIDI by interruption class and in total for 2004:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	(minutes per connected consumer)	(interruptions per connected consumer)	(minutes per consumer interrupted)
Orion	В	Planned shutdowns	6.5	0.02	274
	С	Unplanned cuts	35.9	0.59	60
			42.4	0.62	68
Transpower	Α	Planned shutdowns	0.9	0.00	314
	D	Unplanned cuts	0.1	0.01	15
			1.0	0.01	96
			43.4	0.63	69

9, 13& 17 SAIDI, SAIFI and CAIDI targets for the next financial year:

			SAIDI	SAIFI	CAIDI
Network owner	Interruption class	Classification of interruptions	Target 2008	Target 2008	Target 2008
Orion	В	Planned shutdowns	8.0	0.08	105
	С	Unplanned cuts	55.0	0.67	82

10, 14& 18SAIDI, SAIFI and CAIDI targets for the next five financial years:

			SAIDI	SAIFI	CAIDI
Network or generation owner	Interruption class	Classification of interruptions	Average target 2008 - 2012	Average target 2008 - 2012	Average target 2008 - 2012
Orion	В	Planned shutdowns	8.0	0.08	105
	С	Unplanned cuts	55.0	0.67	82

# Certification of financial statements, performance measures and statistics disclosed

We, Craig David Boyce and John Allen Dobson, directors of Orion New Zealand Limited certify that, having made all reasonable enquiry, to the best of our knowledge:

- (a) The attached audited financial statements of Orion New Zealand Limited prepared for the purposes of Requirement 6 of the Electricity Information Disclosure Requirements 2004, comply with those requirements; and
- (b) The attached information, being the derivation table, financial performance measures, efficiency performance measures, energy delivery efficiency performance measures, statistics, and reliability performance measures in relation to Orion New Zealand Limited, and having been prepared for the purposes of requirements 14, 15, 20 and 21 of the Electricity Information Disclosure Requirements 2004, comply with those Requirements.

The valuations on which those financial performance measures are based are as at 31 March 2004.

Direct@

Director

5 December 2007

### **AUDIT NEW ZEALAND**

#### REPORT OF THE AUDITOR-GENERAL

#### TO THE READERS OF THE FINANCIAL STATEMENTS OF ORION NEW ZEALAND LIMITED FOR THE YEAR ENDED 31 MARCH 2007

We have audited the financial statements of Orion New Zealand Limited on pages 2 to 22. The financial statements provide information about the past financial performance of Orion New Zealand Limited and its financial position as at 31 March 2007. This information is stated in accordance with the accounting policies set out on pages 7 to 8.

#### **Directors' Responsibilities**

The Commerce Commission's Electricity Information Disclosure Requirements 2004 made under section 57T of the Commerce Act 1986 require the Directors to prepare financial statements which give a true and fair view of the financial position of Orion New Zealand Limited as at 31 March 2007, and the results of its operations and cash flows for the year ended on that date.

#### Auditor's Responsibilities

Section 15 of the Public Audit Act 2001 and Requirement 30 of the Electricity Information Disclosure Requirements 2004 require the Auditor-General to audit the financial statements. It is the responsibility of the Auditor-General to express an independent opinion on the financial statements and report that opinion to you.

The Auditor-General has appointed Julian Tan of Audit New Zealand to undertake the audit.

#### **Basis of Opinion**

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Directors in the preparation of the financial statements; and
- whether the accounting policies are appropriate to Orion New Zealand Limited's circumstances, consistently applied and adequately disclosed.

We conducted the audit in accordance with the Auditing Standards issued by the Institute of Chartered Accountants of New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to obtain reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

In addition to the audit, we have carried out audit related assignments for the company. These involved issuing an audit opinion on the annual statutory financial statements for the year ended 31 March 2007, an audit opinion pursuant to the Commerce Act (Electricity Thresholds) Notice 2004 and

a payroll review report. Other than these assignments, we have no relation with or interest in the company.

### **Unqualified Opinion**

We have obtained all the information and explanations we have required.

#### In our opinion:

- proper accounting records have been maintained by Orion New Zealand Limited as far as appears from our examination of those records; and
- the financial statements of Orion New Zealand Limited on pages 2 to 22:
  - (a) comply with generally accepted accounting practice in New Zealand; and
  - (b) give a true and fair view of Orion New Zealand Limited's financial position as at 31 March 2007 and the results of its operations and cash flows for the year ended on that date; and
  - (c) comply with the Electricity Information Disclosure Requirements 2004.

Our audit was completed on 5 December 2007 and our unqualified opinion is expressed as at that date.

Julian Tan

Audit New Zealand

On behalf of the Auditor-General

Christchurch, New Zealand

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# MATTERS RELATING TO THE PUBLICATION OF THE AUDITED FINANCIAL STATEMENTS IN THE NEW ZEALAND GAZETTE

This audit report relates to the financial statements of Orion New Zealand Limited ("the company") made pursuant to the Electricity Information Disclosure Requirements 2004 under section 57T of the Commerce Act 1986 for the year ended 31 March 2007 that have been published in the *New Zealand Gazette*. The *New Zealand Gazette* is required to publish hard copies of audited financial statements made pursuant to the Electricity Information Disclosure Requirements 2004 and the related audit report of the company for the year ended 31 March 2007, and to include an electronic version of the published *New Zealand Gazette* on the *New Zealand Gazette*'s website.

We have not been engaged to report on the integrity of the financial statements of the company that have been published on the *New Zealand Gazette*'s website. We accept no responsibility for any changes that may have occurred to the financial statements since they were initially signed and published.

This audit report refers only to the financial statements named above. If readers of this audit report are concerned with the inherent risks arising from electronic data communication, they should refer to the original signed and published hard copy of the audited financial statements and related audit report dated 5 December 2007 to confirm the information included in the audited financial statements published in the *New Zealand Gazette* or on the *New Zealand Gazette*'s website.

Legislation in New Zealand governing the preparation and dissemination of financial information may differ from legislation in other jurisdictions.

## **AUDIT NEW ZEALAND**

# AUDITOR-GENERAL'S OPINION ON THE PERFORMANCE MEASURES OF ORION NEW ZEALAND LIMITED

We have examined the information on pages 23 to 25, being –

- (a) the derivation table in requirement 15;
- (b) the annual ODV reconciliation report in requirement 16;
- (c) the financial performance measures in clause 1 of Part 3 of Schedule 1; and
- (d) the financial components of the efficiency performance measures in clause 2 of Part 3 of Schedule 1, —

that were prepared by Orion New Zealand Limited and dated 5 December 2007 for the purposes of the Commerce Commission's Electricity Information Disclosure Requirements 2004.

In our opinion, having made all reasonable enquiry, and to the best of our knowledge, that information has been prepared in accordance with those Electricity Information Disclosure Requirements 2004.

Julian Tan

Audit New Zealand

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On behalf of the Auditor-General

Christchurch, New Zealand

5 December 2007

# MATTERS RELATING TO THE PUBLICATION OF THE AUDITED PERFORMANCE MEASURES IN THE $NEW\,ZEALAND\,GAZETTE$

This audit report relates to the performance measures included on pages 23 to 25 of the Information for Disclosure of Orion New Zealand Limited ("the company") made pursuant to the Electricity Information Disclosure Requirements 2004 for the year ended 31 March 2007 that have been published in the *New Zealand Gazette*. The *New Zealand Gazette* is required to publish hard copies of audited performance measures made pursuant to the Electricity Information Disclosure Requirements 2004 and the related audit report of the company for the year ended 31 March 2007, and to include an electronic version of the published *New Zealand Gazette* on the *New Zealand Gazette*'s website.

We have not been engaged to report on the integrity of the performance measures of the company that have been published on the *New Zealand Gazette*'s website. We accept no responsibility for any changes that may have occurred to the performance measures since they were initially signed and published.

This audit report refers only to the performance measures named above. If readers of this audit report are concerned with the inherent risks arising from electronic data communication, they should refer to the original signed and published hard copy of the audited performance measures and related audit report dated 5 December 2007 to confirm the information included in the audited performance measures published in the *New Zealand Gazette* or on the *New Zealand Gazette*'s website.

Legislation in New Zealand governing the preparation and dissemination of financial information may differ from legislation in other jurisdictions.

